

Executive Summary

HAIC surveyed the Greek market regarding the premium production for 2011. 61 insurance enterprises-members responded, which accumulated 96.3% of premium (including policy fee) according to the insurance market's full and published data for 2010. From the above, 22 were active in Life insurance (99.0% market share) and 50 were active in the Non-life insurance (94.2% market share).

After the comparison of the responses to the survey of the above 61 enterprises with the corresponding ones for 2010 of the same enterprises (including those that were driven out of business in the meantime because of mergers and licence withdrawals), the following were concluded (on a cumulative basis):

Premium (mil. €)	2011	2010	Growth
Life	2,115.07	2,295.63	-7.9%
Non-life	2,653.38	2,838.86	-6.5%
Total	4,768.45	5,134.50	-7.1%

Premium for 2011 for the most important insurance branches along with the respective growth in relation to 2010 was as shown in the following tables.



Important non-life branches

€	2011	2010	Growth
3. Land vehicles	338.675.387,36	399.318.006,77	-15,2%
7. Goods in transit	27.563.597,31	33.112.582,51	-16,8%
8. Fire and natural forces	415.015.754,83	454.742.174,16	-8,7%
9. Other damages to property	119.641.270,24	139.271.088,45	-14,1%
10. Motor vehicle liability	1.366.790.740,43	1.418.034.041,62	-3,6%
13. General civil liability	76.434.753,70	84.824.517,79	-9,9%

Important life branches

€	2011	2010	Growth
I. Life	1.299.437.135,39	1.638.219.746,56	-20,7%
III. Life insurance linked to investments	367.480.593,24	281.936.633,52	+30,3%