

Executive Summary

HAIC surveyed the Greek market regarding the premium production for the first quarter of 2012. 62 insurance enterprises-members responded, which accumulated 96.2% of premium (including policy fee) according to the insurance market's full data for 2011. From the above, 22 were active in Life insurance (99.3% market share) and 51 were active in the Non-life insurance (93.9% market share).

After the comparison of the responses to the survey of the above 62 enterprises with the corresponding ones for 2011 of the same enterprises for the first quarter of the year, the following were concluded:

Premium (mil. €)	Q1 2012	Q1 2011	Growth
Life	558.75	533.87	+4.7%
Non-life	645.89	733.89	-12.0%
Total	1,204.64	1,267.76	-5.0%

Premium for the first quarter of 2012 for the most important insurance branches along with the respective growth in relation to 2011 was as shown in the following tables.

Important non-life branches

€	Q1 2012	Q1 2011	Growth
3. Land vehicles	73.564.667,27	95.593.450,09	-23,0%
7. Goods in transit	7.182.787,48	8.534.983,59	-15,8%
8. Fire and natural forces	100.523.393,18	115.295.784,30	-12,8%
9. Other damages to property	38.003.859,77	42.143.639,07	-9,8%
10. Motor vehicle liability	325.839.340,89	369.536.753,22	-11,8%
13. General civil liability	22.881.057,53	21.045.948,21	+8,7%

Important life branches

€	Q1 2012	Q1 2011	Growth
I. Life	314.833.528,27	339.128.863,91	-7,2%
III. Life insurance linked to investments	154.518.511,87	86.308.259,21	+79,0%