

Executive Summary

HAIC surveyed the Greek market regarding the premium production for the first quarter of 2013. 61 insurance enterprises-members responded, which accumulated 95.4% of premium (including policy fee) according to the insurance market's full data for 2011. From the above, 22 were active in Life insurance (99.3% market share) and 50 were active in the Non-life insurance (92.5% market share).

After the comparison of the responses to the survey of the above 61 enterprises with the corresponding ones for 2012 of the same enterprises for the corresponding period, the following were concluded:

Premium (mil. €)	Q1 2013	Q1 2012	Growth
Life	409.23	535.39	-23.6%
Non-life	611.68	640.48	-4.5%
of which MTPL	290.98	318.97	-8.8%
of which other non-life	320.70	321.52	-0.3%
Total	1,020.92	1,175.88	-13.2%

First quarter premium for the most important insurance branches along with the respective growth in relation to 2012 was as shown in the following tables.

Important non-life branches

€	Q1 2013	Q1 2012	Growth
3. Land vehicles	65,049,124.14	73,079,770.52	-11.0%
7. Goods in transit	6,431,372.92	7,191,923.52	-10.6%
8. Fire and natural forces	108,060,542.34	102,770,790.42	+5.1%
9. Other damages to property	46,289,829.43	38,473,101.28	+20.3%
10. Motor vehicle liability	290,982,634.11	318,966,460.76	-8.8%
13. General civil liability	23,333,255.11	23,057,132.97	+1.2%

Important life branches

€	Q1 2013	Q1 2012	Growth
I. Life	285,119,747.69	308,076,383.51	-7.5%
III. Life insurance linked to investments	54,735,048.80	138,956,362.22	-60.6%