

Executive Summary

HAIC surveyed the Greek market regarding the premium production for the 3rd quarter 2011. 59 insurance enterprises-members responded, which accumulated 96% of premium (including policy fee) in 2010. From the above, 22 were active in Life insurance (99.0% market share) and 48 were active in the Non-life insurance (93.6% market share).

After the comparison of the responses to the survey of the above 59 enterprises with the corresponding ones for the 3rd quarter 2010 of the same enterprises (including those that were driven out of business in the meantime because of mergers and licence withdrawals), the following were concluded (on a cumulative basis):

Premium (mil. €)	3 rd quarter 2011	3 rd quarter 2010	Growth
Life	1,556.41	1,700.38	-8.5%
Non-life	2,064.74	2,160.67	-4.4%
Total	3,621.16	3,861.04	-6.2%

Premium for the 3rd quarter 2011 for the most important insurance branches along with the respective growth in relation to the 3rd quarter 2010 was as shown in the following tables.

Important non-life branches

€	3 rd quarter 2011	3 rd quarter 2010	Growth
3. Land vehicles	250,013,905.59	308,713,387.60	-19.0%
7. Goods in transit	21,895,351.97	25,472,413.15	-14.0%
8. Fire and natural forces	309,795,869.19	339,017,254.47	-8.6%
9. Other damages to property	94,080,433.78	106,862,568.91	-12.0%
10. Motor vehicle liability	1,082,624,411.05	1,077,967,951.09	+0.4%
13. General civil liability	61,611,043.77	66,528,717.00	-7.4%

Important life branches

€	3 rd quarter 2011	3 rd quarter 2010	Growth
I. Life	974,706,515.58	1,211,444,849.22	-19.5%
III. Life insurance linked to investments	283,444,894.13	194,652,060.72	+45.6%