

Executive Summary

HAIC surveyed the Greek market regarding the premium production for the nine months of 2012. 62 insurance enterprises-members responded, which accumulated 96.2% of premium (including policy fee) according to the insurance market's full data for 2011. From the above, 22 were active in Life insurance (99.3% market share) and 51 were active in the Non-life insurance (93.9% market share).

After the comparison of the responses to the survey of the above 62 enterprises with the corresponding ones for 2011 of the same enterprises for the corresponding period, the following were concluded:

Premium (mil. €)	Jan-Sep 2012	Jan-Sep 2011	Growth
Life	1,414.92	1,517.91	-6.8%
Non-life	1,814.34	2,061.89	-12.0%
Total	3,229.26	3,579.80	-9.8%

Premium for the nine months of 2012 for the most important insurance branches along with the respective growth in relation to 2011 was as shown in the following tables.

Important non-life branches

€	Jan-Sep 2012	Jan-Sep 2011	Growth
3. Land vehicles	204,421,360.52	265,224,246.64	-22.9%
7. Goods in transit	18,203,410.57	21,893,815.81	-16.9%
8. Fire and natural forces	287,534,588.68	312,458,000.39	-8.0%
9. Other damages to property	101,750,790.98	95,281,251.69	+6.8%
10. Motor vehicle liability	920,401,611.00	1,068,114,423.07	-13.8%
13. General civil liability	63,720,515.17	61,343,340.30	+3.9%

Important life branches

€	Jan-Sep 2012	Jan-Sep 2011	Growth
I. Life	845,294,390.23	952,022,291.69	-11.2%
III. Life insurance linked to investments	319,529,121.63	268,022,471.56	+19.2%